

Community Weekly On-line Friday, May 6, 2005

This week's update contains the following articles and information for you:

1. [Lilas Exceeds Her Expectations](#)
2. [He's Deep In the Heart of Texas](#)
3. [Tech Support – Just a Click Away](#)
4. [If You Miss Your TeleClass...](#)
5. [Los Angeles MAIN EVENT Venue Change](#)
6. [Your Feedback is Important](#)



Lilas Exceeds Her Expectations

We love to hear from members like Lilas Ashkarian, with Coldwell Banker Schmitt Real Estate in Marathon, Florida:



Lilas Ashkarian
Member since 1998

"I'm holding a check for \$17,357 for a lot I'd listed that sold. It was a problematic lot for my broker, and the attorney who was involved couldn't handle it. So, I told them to turn it over to me, and I'd solve the problem between the buyer and seller.

"During the process I used the techniques, conversation and boundary setting I've learned from BY REFERRAL ONLY, especially from my Coach, Karen Doll. In French, we say, 'A la grâce a toi.' It means 'for the grace of you, I have learned this.'

"I'm committed and devoted to my job and to my life. My spiritual life is growing, my family life is growing, and in my business life I've exceeded my expectations from my 2003 volume, \$14 million, to 2004, \$17 million. As a solo agent!"



Karen Doll, Coach
Membership Services

What are your expectations for your business and your life? Your Coach can guide you to the BY REFERRAL ONLY systems and resources that will help you set goals, manage your time, and meet – or even exceed – your expectations.

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